

ADVISORY COUNCIL MEMBER

C. Gabriel Hayes



Mr. Hayes has served as Parkview's Managing Director since May 2018. Mr. Hayes currently serves on the Texas Southern University JHJ School of Business Advisory Council where he also chairs the Corporate Partnership Committee.

Prior to joining Parkview, Mr. Hayes spent several years executing entrepreneurial and corporate restructure strategies. Mr. Hayes previously served as a Principal and Director of Marketing for Davis Hamilton Jackson & Associates (DHJA) an Investment Management Boutique where he was responsible for revitalizing business development, revenue generation, and client relationship management initiatives. Prior to his engagement with DHJA, he served in several leadership roles with JPMorgan Fleming Asset Management (formerly Banc One Investment Advisors). Mr. Hayes began as Director of Institutional Sales responsible for sales and market development for the Southwest region of the United States, later became National Institutional Sales Manager responsible for restructuring the overall sales and distribution strategy that accomplished aggressive growth projections, and ultimately became Co-Head of Mid Corporate Institutional Asset Management Business Group (post-merger legacy Banc One Investment Advisors organization). As business group Co-Head, Mr. Hayes was responsible for all sales and service functions and led the merger integration process which resulted in a business unit with \$14 billion in institutional assets under management. Mr. Hayes served on the JP Morgan Institutional Americas Management Committee and was the primary liaison for the Mutual Fund Company, Investment Bank, Commercial Bank, and other internal product partners. Prior to that Mr. Hayes served as Executive Vice President and Director of Marketing for Smith Graham & Co, a fixed income asset management boutique where he also served on the firm's management committee.

Mr. Hayes holds a bachelor of science with concentration in Finance degree from Louisiana Tech University.